

Article #7

OLGA SHPORA ODELL, MBA, CFA

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Professional Profile

- Strong background in Corporate Finance
 - Excellent modeling skills (NPV, IRR, DCF, sensitivity and scenario analyses, goal seek, simple macros)
 - Solid experience in research and presentation for senior management
 - Professional writing, communication and relationship-building skills
 - Expert user of Office and Corel packages, experience with Minitab software
 - Knowledge of statistical applications (regressions, sampling techniques, optimization methods)
 - Native Russian speaker, intermediate French
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Professional Experience

Senior Financial Analyst

January 2004 - Present

Enbridge Inc., Business Development, Toronto

- Develop financial models for business development initiatives including green-field project and M&A
- Assess investment return and financial impact of investment projects on financial statements and share price
- Provide detailed research on target companies
- Prepare memoranda and presentation material for senior management
- Conduct research on a wide variety of topics in the energy industry for strategic planning initiatives

Senior Financial Advisor

2002 - 2004

Enbridge Gas Distribution, Financial Assessment, Toronto

- Conducted financial studies for various corporate departments
- Created financial valuation models to assess tax benefits, operating savings, and return on capital investments
- Prepared feasibility analysis and consulted on system expansion and capital budgeting decisions
- Conducted numerous ad-hoc assignments and studies for senior management

Rates Analyst

2001 - 2002

Ontario Energy Board, Toronto

- Worked on financial aspects of 8 rates applications of regulated electricity and gas utilities including budget, return on capital, revenue requirement, commodity costs, deferral accounts
- Conducted extensive industry research on market design, performance-based regulation, and billing options
- Participated in decision-writing process
- Briefed senior staff, legal counsel, and Board members for hearings

Summer Associate

Summer 2000

Salomon Smith Barney Financial Consultant, San Diego

- Conducted stock research and prepared recommendations for managing investment portfolios of \$40 MM
 - Maintained investment database of over 200 portfolios and customers' accounts operations
 - Conducted pharmaceutical and consumer products industry research
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Education & Professional Training

- Master of Business Administration 2001
Willamette University, Oregon, USA
- Awarded a full two-year scholarship under the U.S. government sponsored Edmund Muskie Program
- Bachelor Degree in International Economics 1995
Tashkent State University, Uzbekistan
- Diploma with Honors
- Joint Vienna Institute, Vienna, Austria 1996
A college of the International Bank of Reconstruction and Development and International Monetary Fund
- 7-month training program in Microeconomics, Macroeconomics and Financial Analysis
 - Awarded a full scholarship
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Projects and Former Employment

- Manager of Customer Support, Corporate & Private Accounts** 1997- 1999
ABN AMRO Bank Uzbekistan
Subsidiary of the world's 12th largest bank ABN AMRO Holding NV
- Controlled operating activities of over 400 corporate and private customer accounts
 - Performed presentations to acquire new clients
 - Participated in negotiating commercial loans and credit line facilities with clients
- Senior Connect, Oregon, USA** 1999-2000
An entrepreneurial project run under the MBA program to provide Internet training for senior citizens
- Prepared financial forecast and statements for the project's business plan
 - Responsible for Public Relations and initiated publishing 3 articles in the Oregon business press
 - Coordinated preparation of the project's balance scorecard
 - Made a significant contribution in earning a profit of \$ 2500 by training 10 senior citizens
- Quantum Financial Advisors, Washington D.C.** 2000
A Washington D.C.- based investment firm
- Translated (English to Russian) legal and financial client-related documentation
- International Bank for Reconstruction and Development** 1994-1996
Residential Mission, Uzbekistan
- Interpreted negotiations between IBRD consulting teams and the Uzbek government agencies
 - Translated business plans and feasibility studies for agricultural projects
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Community Involvement

- The Canadian National Institute for the Blind, Toronto Present
- Volunteer
- American Ballet Academy, Salem, Oregon 2001

- Trained children from low-income families in ballet basics

Gartner Services, Salem, Oregon

2000

- Organized and participated in recreational activities for the disabled
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Article #8

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